



Precision Agriculture

*Spray Services
2021 Pricing Guide*





Spray Services Pricing for 2021 Spray Season

Precision Agriculture

- Vineyard Fungicide Application*; 10 gallons per acre **\$850 Total Min Fee Per Application**

Fee Type		Standard Price	2020 Price	Basis
Base Fee	Travel	\$200	<u>\$ 100</u>	Per App. / Day
	Base Spray Price	\$100	<u>\$ 100</u>	Per Acre
Additional Fee	Hillside Terrain	\$100	<u>\$ 100</u>	Per Acre
	Pilot Repositioning	\$ 50	<u>\$ 50</u>	Per Acre
	20 Gallon Vol Fee	\$100	<u>\$ 100</u>	Per Acre
	Backpack Fee	\$ 50	<u>\$ 50</u>	Per Hour
<u>New!</u> Ground App	Ground Spray Price	\$ 90	<u>\$ 30</u> (if using aerial app, up to 5ac/day)	Per Acre

- On-Demand Emergency Spray

Unscheduled (emergency) sprays are also provided. Please contact for spray team availability.

- Other Applications

Other applications (crops): base spray price \$10/gal + travel fee

**Pricing based on all chemicals being provided by Grower or Vineyard Management Company*



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Discounts (can be combined)

<i>Discount Type</i>	<i>Condition</i>	<i>Discount size</i>	<i>Basis</i>
Volume Discount	Gold: Sprayed 5+ times last season	<u>10% off</u>	Applies to spray fee Individual site basis
	Platinum: Sprayed 7+ times last season	<u>20% off</u>	Applies to spray fee Individual site basis
Early Bird Discount	Agree to spray 2 or more times, before December 31st	<u>10% off</u>	Applies to spray fee Individual site basis

For questions, additional information
or quotes please contact:

ums_sales@yamaha-motor.com or (714) 761-7300