



**The Science Behind The Craft**

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**Providing Solutions & Creating Value**



Family owned & operated since 1991

**Emilio Zanin**  
Founder

**Luca Zanin**  
President  
Wine Division

**Mark Zanin**  
President  
Food, Pharma, & Brewing Division

## **Leading supplier to:**

Wine, juice, beer, food, & pharmaceutical industries.

## **Offering:**

Enology specialty ingredients, cellar supplies, glassware, production equipment, cleaning & sanitation solutions, parts & servicing, and a variety of mobile services.

## **Our team:**

Industry veterans, engineers, cellar masters, and product specialists with technical expertise in their respective fields. Available for science & technical consultation.




## Vision Statement

**ATPGroup** is the leading global provider of solutions to the industries we support. Our people create value, fueled by passion, dedication and relentless innovation.


## Core Values

**Empowerment, Performance, Value Creation**  
*Our people are entrusted to constantly take positive action, drive performance and create value.*

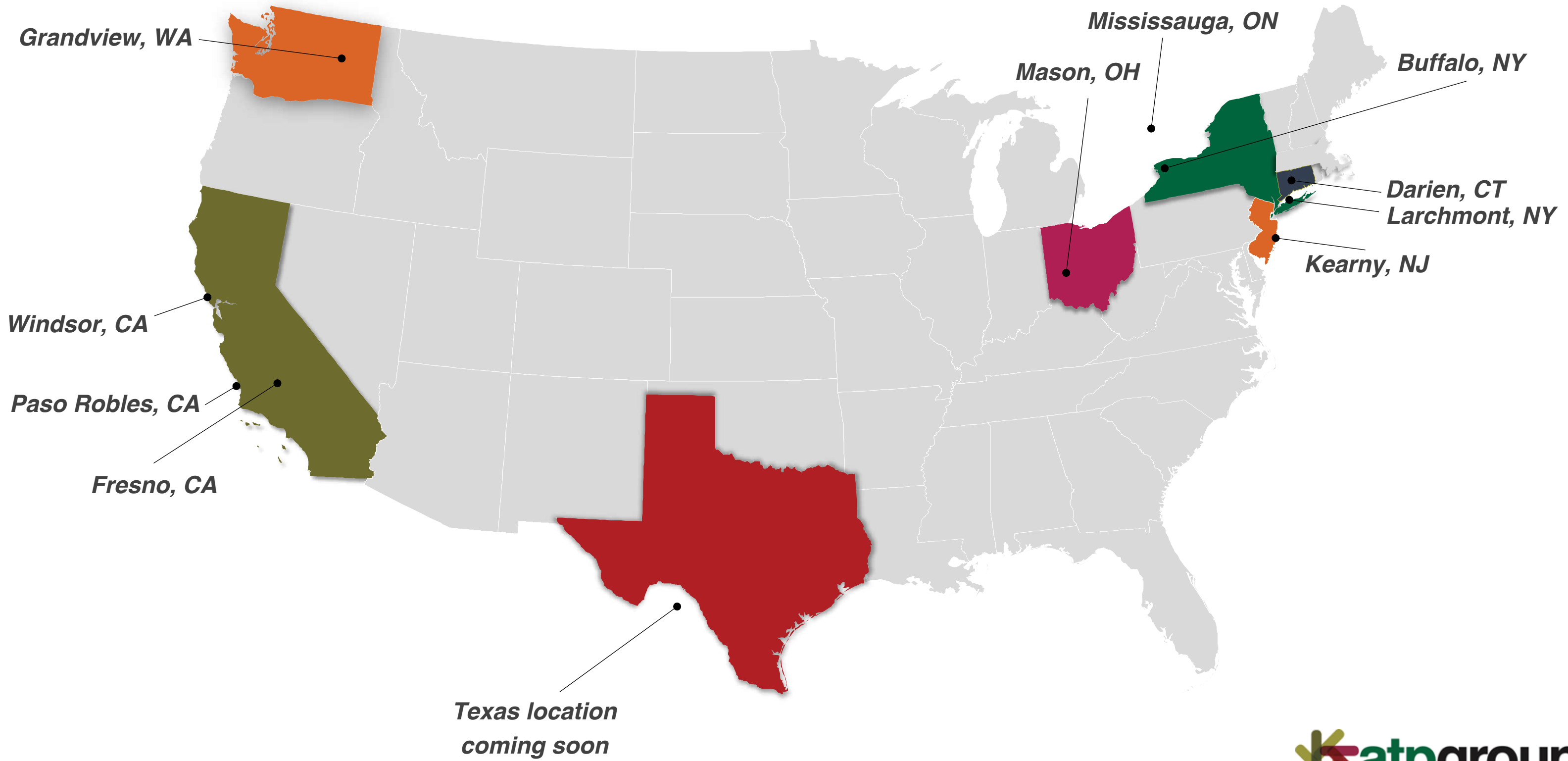


## Guiding Principles

**Honesty, Integrity & Passion**  
*We are guided by principles of honesty, integrity and passion, providing the foundation for our behavior*



# Multiple locations across the U.S. to better serve you



## Providing Solutions & Creating Value

### **Inventory Management**

- Warehouses located across the U.S.
- Quick order fulfillment and LTL shipments
- Less inventory in your warehouse
- Less unused inventory after harvest
- Lower costs of warehousing

### **FSMA Expertise**

- FSMA regulations now required for wineries
- Food safety compliance protocols
- Cleaning & sanitation requirements
- Quality control from manufacturer to you
- Dedicated Compliance team

### **Technical Expertise**

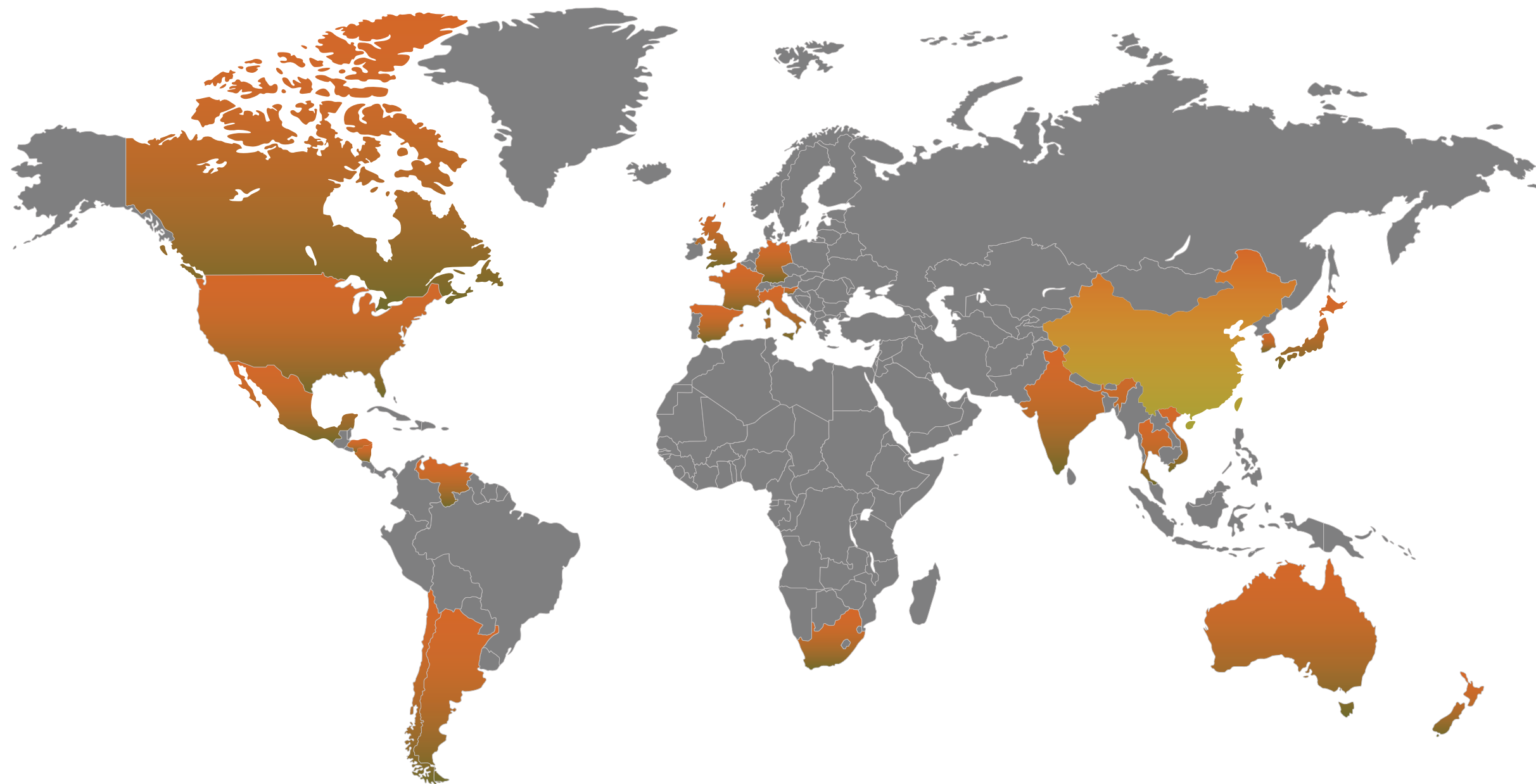
- Product recommendations
- Support for trials
- Consulting services
- Troubleshooting

### **Best-in-Class Service**

- 24/7 technical assistance
- Product & safety training
- Recommendations to optimize processes, increase efficiency, and reduce overall maintenance costs

### **Market Insight**

- Predicting pricing & supply fluctuations
- Advice on your purchasing strategy
- Diversity in supply = better stability and leverage in pricing negotiation



## Over 50 manufacturing partners around the globe

Italy, France, S. Africa, Spain, Argentina, Chile, Belgium, Germany, Australia, China, Japan, Thailand, India, S. Korea, New Zealand, Canada, Mexico, Honduras, Puerto Rico, Venezuela, U.K

## Enology Products

- Antioxidants
- Anti-microbials
- Enzymes
- Fining Agents
- Malolactic Bacteria
- Oak Alternatives
- Stabilizers
- Tannins
- Yeast



## Equipment

- Bartlett (Press Membranes)
- CDR (In-house WineLabs)
- GB BevTec (Flotation)
- Parsec (Cellar Control Systems)
- Siprem (Presses, Crushers)
- SPXFLOW (Centrifuges)
- TMCI Padovan (Filtration, Thermovinification)
- Maintenance, Parts, & Service



## Cellar Supplies

- Chemicals
- Filtration Aids
- Filtration Media



## Mobile Services

- Cross-Flow filtration
- Dissolved Gas Management
- Lees filtration
- pH Adjustment
- Tartaric Stabilization
- Thermovinification



## Tasting Room Supplies

- Stölzle Lausitz Glassware
- Tosware® Recyclable Glassware
- Bar Maid®
- Coravin™



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