

# Frequently Asked Questions

if you cannot find answers to your questions here, email us at [sales@jansoncapsulesusa.com](mailto:sales@jansoncapsulesusa.com)

Because this year is different, due to the COVID-19 situation, we will definitely miss to see you in Sacramento. As we understand that the virtual concept is not ideal for anyone, we wanted to make sure we still provide you with all information you may need for your projects. Here is a list of questions/answers that might help you to start working on your new packaging!

## Closure Solution Options

### 1. What are the criteria to take into account when choosing a closure solution?

Capsules and screwcaps are a functional packaging solution ensuring the security and protection of your product.

When choosing a capsule, you need to take into account a few criterias:

- **Type of beverage:** your choice of capsule might depend on the type of content. See our recommendations in the table below.
- **Bottle size:** depending on the bottle size, and especially on the bottle neck, you might want to consider a specific type of material that will perfectly fit.
- **Packaging role in your marketing strategy:** you will need to make sure that the quality and appearance of your capsule are consistent with your brand's image.
- **Bottling facility equipment:** make sure the bottling facility has the adequate capsule application machine for the type of capsule you purchase.
- **Budget:** from PVC to high-end tin capsules, Janson Capsules has all answers to your needs.

Several options are available at Janson, each answering specific needs. For more information about these products, you can download our product catalogues available on the Janson virtual booth.

#### TIN Capsules & Coiffes

Recommended for Wines, Sparkling Wines and Spirits.

Stock and Custom options.

#### e-CAP

Recommended for Wines, Sparkling Wines and Spirits.

Custom options.

#### POLYLAM Capsules & Coiffes

Recommended for Wines and Sparkling Wines.

Stock and Custom options.

#### SCREWCAPS

Recommended for Wines, Sparkling Wines and Spirits.

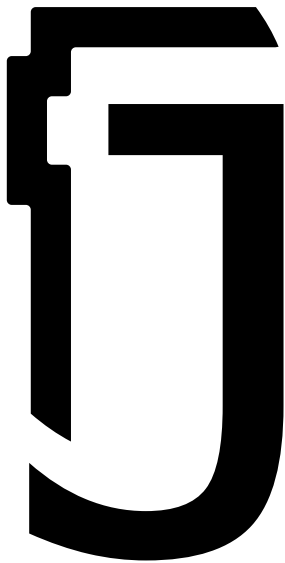
Stock and Custom options.

#### PVC & PET-G Capsules

Recommended for Wines and Spirits.

Stock and Custom options available for PVC capsules.

Custom options available for PET-G capsules.



## 2. What is the difference between PVC and polylam?

**PVC** are made of polyethylene material (plastic). **PVC** capsules can **be applied on bottles** by a heat-shrinking machine. **PVC** is recommended for larger bottle neck size as this material has the **ability to stretch** and cover the top of your bottle without causing defects to the capsule.

**POLYLAM** capsules are made of two layers of aluminum and a layer of polyethylene in between. **POLYLAM** capsules are applied onto bottles by a spinning machine with rollers.

**POLYLAM** is recommended for standard wine bottle size. The elegant **appearance** and the quality of the material will enhance your packaging.

## 3. Why does it matter if my bottle has a cork or bar top finish?

In order to properly profile the capsule size, our team will require information on the finish of your bottle. The diameter and length of the cap are defined based on the finish. When using a bar top finish, the final capsule size might require a specific material type, a larger diameter and a longer length.

## 4. Why should I use tin capsules?

**TIN** capsules are exclusive capsules ensuring a unique experience. This one-piece seamless cap will fit any type of bottle, perfectly highlighting its silhouette, bringing elegance and a top quality finish to your packaging.

## 5. Are screwcaps a good fit for my wine bottle?

**SCREWCAPS** are a very good fit for wines in general. They keep your bottle perfectly sealed preserving the **aromas and flavor** of your wine as well as its freshness and quality. Various insert liners are available at Janson depending on the type of product content (still wine or sparkling wine, rosé, red, or white, young or aged, etc.). In addition, customization options are available to bring modernity, and elegance to your packaging.

## 6. Are screwcaps a wise choice for my spirits bottle?

Janson works with a large number of Spirits companies in the US and worldwide overall. From Whiskey to Sake, we have the solution to your needs: special Spirits EPE liner, special Spirits bottle dimensions, and customization options available to differentiate your product from the others.



## 7. What type of screwcap liners does Janson offer?

**Saranex** liner: Wines

**Saratin** liner: Wines

**EPE** liner: Spirits

**Gas** liner: Sparkling Wines

## 8. Do you offer sustainable closure solutions?

If you are looking for an eco-friendly closure solution, we have the answer to your needs.

Our **TIN** capsules are 100% recyclable and organic. In addition to that, we use water-based inks (solvent free).

Our **e-CAP** line responds to our desire to be at the forefront with the most sustainable innovative solutions, while offering maximum quality. e-CAP is the only plastic free poly laminate capsule: sustainable and 100% recyclable. A selection of water-based inks are available for customization as well.

Lear more about our recyclable closure solution in our product catalogues that you can easily download on Janson virtual booth.

## Stock or Custom?

### 1. Do you carry stock capsules?

Yes, we do! You can order stock products that will be available within 48hours. If the specific product you need is temporarily out-of-stock, we will advise you a ready date as soon as possible. For further information on the available colors and sizes and/or samples, please contact our team. See below the list of available stock capsules.

- Stock **TIN** capsules
- Stock **POLYLAM** capsules
- Stock **SCREWCAPS**
- Stock **PVC** capsules

### 2. Do you customize capsules?

Size, Design and Color **Customizations** are available for **TIN** capsules & coiffes, **POLYLAM** capsules & coiffes, **e-CAP**, **SCREW-CAPS**, **PVC** & **PET-G** capsules.



# MOQ and Lead Time

## 1. What is the lead time for stock capsules?

Our stock products are available within 48 hours. Shipment usually takes 2 to 5 business days depending on the final shipping address.

## 2. What is the lead time for custom capsules?

### TIN CAPSULES & COIFFES

For a first order: standard lead time is 9 to 12 weeks after all projects' approvals.  
For reorders: lead time is 6 to 8 weeks.

### e-CAP

For a first order: standard lead time is 9 to 12 weeks after all projects' approvals.  
For reorders: lead time is 6 to 8 weeks.

### POLYLAM CAPSULES & COIFFES

For a first order: standard lead time is 5 to 12 weeks depending on the project type and after all approvals.  
For reorders: lead time is 4 to 8 weeks.

### SCREWCAPS

For a first order: standard lead time is 5 to 10 weeks depending on the project type.  
For reorders, our lead time is 4 to 6 weeks.

### PVC & PET-G CAPSULES

For a first order: standard lead time is 9 to 12 weeks after all projects' approvals.  
For reorders: lead time is 6 to 8 weeks.

*Express Shipment is available, cost depends on product weight and quantity.*

*Lead time can increase or decrease depending on our production schedule.*

## 3. What is your MOQ for stock capsules?

Our minimum order quantity for stock capsules and/or screwcaps is one box.

## 4. How many stock capsules/screwcaps per box?

A box of stock **TIN** capsules can count from about 900 pieces to 1,800 pieces depending on the capsule size.

A box of stock **POLYLAM** capsules counts about 4,000 pieces.

A box of stock **SCREWCAPS** counts from 1,200 to 1,500 pieces.

A box of stock **PVC** capsules counts from 5,000 to 9,000 pieces.

## 5. What are your MOQs for custom capsules?

TIN capsules & coiffes	e-CAP capsules	POLYLAM capsules & coiffes	SCREWCAPS on stock background color	SCREWCAPS on custom background color	PVC & PET-G capsules
15,000 pieces.	20,000 pieces.	35,000 pieces.	10,000 pieces.	50,000 pieces.	75,000 pieces.



# Custom Capsule Process & Development

## 1. What customization options do I have for my capsules and screwcaps?

We believe, at Janson Capsules, that customized capsules are the ultimate solution for a successful branding strategy. We have been experts in printing and packaging for more than 30 years and have developed unprecedented skills. We offer a great variety of customization options:

Offset printing	Hot-stamping	Printed embossing	Inked embossing	Side relief
Blind embossing	Tear tab	Perforation band	Water-based inks	Color matching

## 2. Can your art department help me with my project design development?

Our expertise and knowledge of the Wine and Spirits packaging industry allow us to advise our customers on their design and colors along with their choice as far as material (TIN, POLYLAM, PVC, SCREWCAP, etc.) and printing ways (offset printing, hot-stamping, embossing, etc.).

Depending on your artwork, and if needed, we will recommend improvements to ensure a perfect appearance and look of your design so your products differentiate from others by its attractiveness.

## 3. What format do you prefer my artwork files to be provided in?

You can send us your artwork in a .pdf or .ai format.

## 4. I would like a matte finish on my POLYLAM capsule and a shiny finish on my PVC. Is this possible?

When developing a custom capsule project at Janson Capsules, you will have the ability to choose the finish of your capsule: Satin, Shiny, Glossy and Matte finishes are standards at Janson.

## 5. Can you produce physical samples of my custom capsules before mass production?

When developing your custom capsule project, our color lab will produce color drawdowns so you can review the final color and finish. You will receive samples of printed materials. These will give you a clear idea of the final appearance.

## 6. Do you offer rush service on custom capsule printing?

Yes. If the provided standard lead time does not fit with your bottling date, we will suggest expedited shipment. Cost depends on the capsule quantity and weight.

## 7. What are the different steps in the ordering and manufacturing process of custom capsules?

- i. Janson Capsules will require all necessary information in order to develop the project: bottle drawing, bottle sample, existing capsule sample (if available), artwork, color references, bar top/cork samples and drawings (for Spirits bottles)
- ii. Our team will analyze the feasibility of the project (usually within 48hours)
- iii. If the project is doable, our sales team will get back to you with pricing offer and potential lead time
- iv. Once the quotation and potential lead time are approved, our team will send you an artwork while working on your project's colors development at our lab (color-matching)
- v. Color drawdowns are then being shipped to you for approval
- vi. Once the colors are approved, mass production can be launched
- vii. After production, a final inspection of the products is carried out before final shipment
- viii. Once inspected and conformity confirmed, our sales department will inform you of the products shipment and transit time.

## Equipment and Storage

### 1. What type of machine do I need to apply the capsule on my bottle?

When ordering capsules or screwcaps, make sure your bottling facility has the adequate capsule application equipment.

The type of equipment will depend on the capsule material.

- **TIN, POLYLAM:** spinning machine with rollers
- **PVC, PET-G:** heat-shrinking machine
- **SCREWCAP:** capping machine
- **COIFFES:** spinning machine with rollers

### 2. Do you offer on-site technical assistance during bottling?

Janson Capsules provide technical specifications to our customers before their bottling to help them correctly set up the equipment depending on the type of capsule.

A technical assistance can also be available at the bottling facility when developing a project with the Janson team.

### 3. How should I store my capsules? How long can I keep them stored?

Janson Capsules products must be kept in their original packaging, respecting good practice for storage conditions and away from humidity.

Specific product recommendations per products are available on Janson technical specifications, please contact us for more information.

## About you & us

### 1. Why should Janson become my closure supplier?

Janson Capsules is an expert in Wine and Spirits packaging solution. We are a family-owned business driven by one mission: To Provide Our Customers A Creative Packaging Solution With High Quality Products, Strong Customer Support And Technical Expertise.

In addition to that, we are fun devoted team, passionate about our job (and wine)! We consider each and every customer as our friend and family member.

To learn more about our team, you can visit our website, or ask us to set up a Video Call together so we can tell you more about us! When the situation improves, and life can go back to normal, we will be happy to plan a visit so we can meet each other in the flesh! Hopefully, we will soon be able to allow visitors at our factory so you can discover our world!

### 2. How do I request samples and a quote? What information do you need from me?

Easy! You can simply contact us through our website, call us or send us an email. You will find our contact information on the last page.

For sample request: we will ask you the needed type of material and sizes.

For a quote: we will ask you further information about your project (quantity, whether stock or custom, design, etc.) so our sales team can work on an accurate and personalized pricing.



## **CONTACT**

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