



encore
glass



THE QUALITY YOU EXPECT... THE SERVICE YOU DESERVE

- We pride ourselves on delivering the highest quality standards to the glass packaging industry.
- Superior customer service is the core foundation to our companies operation.
- Building the relationship with our customers and our suppliers is a key goal to our success.
- The integrity of our commitment to our customers and our suppliers is our fundamental asset.

ENCORE GLASS HISTORY

- Encore was founded in *1975* and is still family-owned.
- Encore got its start by washing and sterilizing wine bottles.
- In *1991*, Encore began selling newly manufactured glass.
- In *2007*, Encore outgrew our facility in Richmond, CA and moved warehousing and offices to Benicia, CA.
- In *2010*, Encore expanded into the Pacific Northwest.
- In *2013*, Encore moved into a new corporate offices in 300,000+ sqft. facility in Fairfield, CA.
- In *2018*, Encore expanded it's geographic footprint to the entire U.S.

ENCORE BY THE NUMBERS



80+
styles
in stock



1300+
customers



11
sales reps



15.2 million
cases/ year

450,000 sq ft
bulk & cased inventory

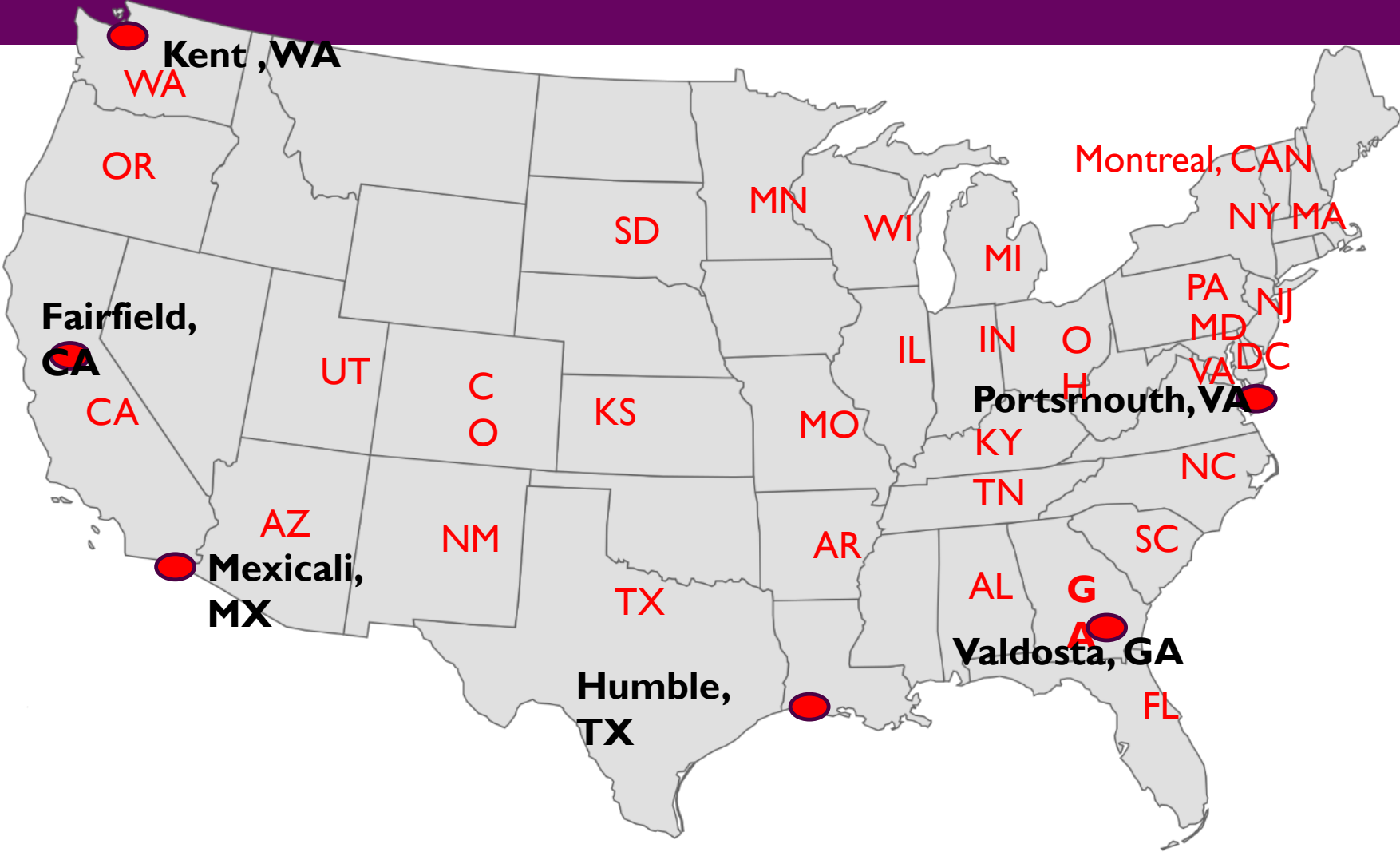
WHY ENCORE?

- Seamless transition
- Certified lab
- Multiple sources of production
- Supplier-managed inventory
- Safety stock
- Lowest cost of operation
- Experienced field technical support
- Dedicated customer service
- Strategic supplier partners
- Custom Packaging
- New product development support

SUPPLY ASSURANCE

- We maintain 450,000 square feet of bulk and cased inventory for clients.
- We also maintain glass inventories at our manufacturing sites.
- We pride ourselves on our “supply athleticism.”
- Sourcing strategy that offers a balanced portfolio from North America and China.
- Encore’s global plus program allows for customer flexibility when unforeseen demands arise.

ENCORE SERVES THE ENTIRE US

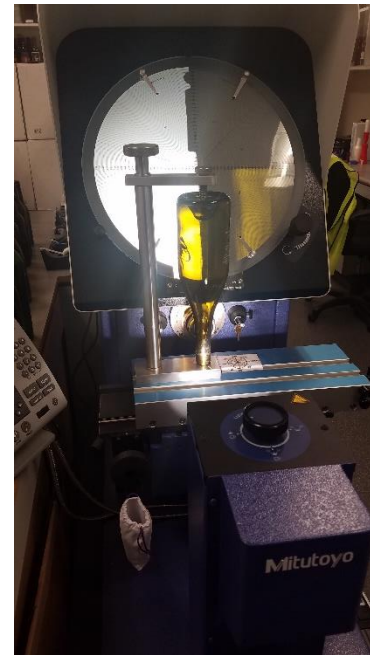


NORTH AMERICA QC LAB

- Located in Fairfield, CA the QC Lab ensures that all specifications are met.



XRF
Tests Heavy Metals



Optical Comparator
Measures Angles/Finish

TECHNICAL SERVICE & FIELD SUPPORT

- Technical Service personnel with bottling line experience.
- Rapid response
- Quick root cause analysis
- Pre-production run visits to ensure success.

DESIGN AND PACKAGING

- In-house Design and Packaging Team handles every step of our glass mold and printed case development from concept to final production.

PROP 65 COMPLIANCE

We certify that all packaging and packaging components sold comply with the requirements of the toxics in packaging laws:

1. We certify that the regulated metals – lead, mercury, cadmium, and hexavalent chromium – were not intentionally added to any package or packaging component during the manufacturing process.
2. We further certify that the sum of the incidental concentration levels of lead, mercury, cadmium and hexavalent chromium present in any package or package component does not exceed 100 parts per million by weight. We further certify that no materials used to replace the heavy metals are present in a quantity or manner that creates a hazard as great or greater than the hazard created by the regulated metals
3. We will maintain adequate documentation of this certification for inspection upon request.

Name of person maintaining test records: Andrew Thompson
Mailing Address: 2925 Cordelia Road, Fairfield, CA 94534
Telephone Number: 707-745-4444
E-mail Address: Andrew.Thompson@encoreglass.com

3D PRINTING INNOVATION

- We can accelerate custom bottle design by 3D printing models on site in Fairfield.
- This is far faster and less expensive than lucite models.



INNOVATION

- 2017 Wines & Vines Packaging Design Award Winners
- Best Packaging Series Winners & 2017 Best in Show Winners
- Collaborated with Fableist Wine Co.



WE STAND BEHIND EVERY ORDER

- Our entire Encore Family works tirelessly to ensure all your packaging needs are met.
- Our Technical Service Representatives are well versed in bottling line equipment and glass knowledge, and can solve many common issues by phone or with a visit to ensure our glass works properly with your bottling equipment.



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The Right Bottle. From Design to Delivery.