



from grapes to glass

grapes | custom & bulk wine | custom crush | flash détente | grower jvs | brand production



## GRAPES • CUSTOM & BULK WINE

With 4,000 acres of vineyards spanning 70 miles in Monterey County, Scheid Family Wines offers a broad portfolio of premium varieties as both grapes and high-quality wines. We produce custom and bulk wines in a range of styles to give our clients maximum flexibility with their wine programs. We ship wine and juice across the U.S. and overseas in quantities from 300 gallons to multiple truck/container loads.

## CUSTOM CRUSH • FLASH DÉTENTE

Scheid Family Wines offers luxury level winemaking on a large scale, with gentle and efficient fruit handling, superior sanitation, world-class staffing, and state-of-the-art technology. From the small lot estate client who is looking for exquisite wines to the large lot client who requires a more economical approach, we provide the following features and winemaking options to satisfy your needs:

- Red fermenters from 6 tons to 100 tons
- 36 open-top 6,12, and 25+ ton red-fermenters with punch-down cap management
- Flash détente processing for increased color extraction, reduction of undesirable flavors, and enhancement of overall quality
- Direct-to-press red pomace transfer
- Dedicated pump-over pumps with venturi macro-ox injection
- Lyco seed removal system during racking
- Oversized tank cooling and heating systems, computerized networked thermostats, and fully enclosed buildings to ensure reliable temperature control
- Micro-oxygenation, cross-flow filtration, and alcohol and VA removal
- Extensive experience with all types of oak adjuvants
- Storage tank sizes from 500 to 132,000 gallons, for efficient breakdown and blending capacity
- State-of-the-art, low-oxygen bottling line with cork, screwcap, and Zork closure capability

## GROWER JOINT VENTURES

Extend the life and marketability of your grapes by processing them into wine at our state-of-the-art winery. No additional out-of-pocket expenses – the grower receives a fixed percentage of the sales proceeds upon the sale of the wine. Our experienced sales team has relationships with key bulk wine buyers to efficiently market the wine to achieve the best price. This straightforward joint venture allows the grower to capture value-added revenue by turning grapes that may otherwise be sold at low prices into marketable bulk wine.

## BRAND PRODUCTION

Scheid Family Wines will produce a customized blend from our own grapes and bulk inventory or go to the market to find a specific appellation or variety that meets your needs. With our extensive resources, our team will produce the wine, source, and purchase the packaging, bottle, and ship your custom-made wine to deliver a turnkey product made to your exact specification. Spend your dollars on marketing and sales – let Scheid Family Wines be your brand production partner.



## FOR MORE INFORMATION

**PATRICK BAKER, *Production Sales***  
patrick.baker@scheidfamilywines.com  
c. 707-307-3969

**HEIDI MORISOLI, *Production & Export Sales***  
heidi.morisoli@scheidfamilywines.com  
c. 831-975-6899