



DISC



BONE



BALL

Available in:



WO PLAY



TOSS IT.
FLOAT IT.
RECYCLE IT.
LOVE IT.



FDA
COMPLIANT

BPA
FREE



GUARANTEED! - FOR DETAILS, VISIT supportWO.com/GUARANTEED
RECYCLABLE! - FOR DETAILS, VISIT supportWO.com/RECYCLABLE

WO

COMPANY: _____

DATE: _____

SHIP TO: _____

ISO

- 10% OFF Open Stock
- 15% OFF with Purchase of 1 of Each SKU
- 20% OFF with Purchase of 2 of Each SKU
- 25% OFF with Purchase of 3 of Each SKU

Indicate ISO and quantity below.

WO PLAY						10%	15%	20%	25%
BONE		COLOR	UPC	WS	MSRP				
Small		Blue	748252168283	\$6.50	\$12.99				
		Green	748252168467	\$6.50	\$12.99				
		Cranberry	748252168375	\$6.50	\$12.99				
		Yellow	748252168481	\$6.50	\$12.99				
Large		Blue	748252168276	\$8.50	\$16.99				
		Green	748252168382	\$8.50	\$16.99				
		Cranberry	748252168368	\$8.50	\$16.99				
		Yellow	748252168474	\$8.50	\$16.99				
DISC		COLOR	UPC	WS	MSRP				
	Blue	748252168566	\$8.50	\$16.99					
	Green	748252168573	\$8.50	\$16.99					
	Cranberry	748252168580	\$8.50	\$16.99					
	Yellow	748252168665	\$8.50	\$16.99					
BALL		COLOR	UPC	WS	MSRP				
	Blue	644216112340	\$6.50	\$12.99					
	Green	644216112649	\$6.50	\$12.99					
	Cranberry	644216112548	\$6.50	\$12.99					
	Yellow	644216112647	\$6.50	\$12.99					
*Not intended for public display. For private use only. 2020 for WO WILD and WO PLAY.					GRAND TOTAL				
					\$				
CONTACT 2992 N. 27th Ave. Ste B Bozeman, MT 59718 877-319-2438 support@wo.com orders@supportwo.com		NOTES: 							

**Made in USA**All WO products are
Made in the USA.**FDA | BPA**

COMPLIANT | FREE

All WO PLAY products are designed
for and made from a unique pet
specific material that is FDA-compliant
and BPA-free, so it's safe for your
kids and pets around the house.**Recyclable**Help us help our planet and
participate in WO's recycling program
where we do the recycling for you!
We collect WO products from our
customers and recycle them back into
new toys, indefinitely.**It Floats!**Go ahead, launch your WO PLAY
product way out into your dog's
favorite swimming hole with no
worry of sinking and staying
below the surface.



LION



FISH



GIRAFFE



ELEPHANT



OCTOPUS



TURTLE

WO WILD

Artwork for WO WILD
creations was inspired by orphaned
children in Ethiopia



Made In USA



Machine Washable

WO

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10% 15% 20% 25%

WO WILD	STYLE	UPC	WS	MSRP				
	Lion	653341341846	\$7.50	\$14.99				
	Octopus	653341341747	\$7.50	\$14.99				
	Fish	653341341945	\$7.50	\$14.99				
	Elephant	653341341044	\$7.50	\$14.99				
	Giraffe	787790675921	\$7.50	\$14.99				
	Turtle	787790675822	\$7.50	\$14.99				
			GRAND TOTAL					
*Not intended for public display. For private use only. 2020 for WO WILD and WO PLAY.			\$					

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Minimum Advertised Price Policy

Effective September 1, 2019.

WO has enacted and will enforce a Minimum Advertised Price (MAP) policy. This policy applies to any retailer who operates a Brick & Mortar (B&M) or online retail space (via their web site or a 3rd party site). MAP Prices are listed on page 2 of this document.

All online retailers must first be approved to be an authorized dealer of WO dog toys before product is listed on their site or any 3rd party web sites.

All authorized retailers (B&M or online) agree to adhere to the following policies. If the retailer does not comply with the outlined policies, they will receive a series of warnings and if they do not comply will no longer be an authorized WO retailer.

- All online retailers must be approved by WO prior to product listings.
- All retailers must adhere to the online retail pricing as provided by their contact at WO.
 - If the B&M retailer also operates an e-commerce store, the e-commerce pricing for the B&M retailers (for their website only) can match the B&M MAP pricing guidelines.
 - If the retailer is an 'online only' retailer, they must follow the 'online only' pricing.

In the event that a MAP violation is noticed, the following steps will be taken.

- First violation: Online retailer will receive a written warning, with attached policy and price list and have a maximum of 3 business days to comply with the policy.
- Second violation: Online retailer will be receive a written warning and will be halted from receiving products for a period of 30 days, in which time a meeting between WO and retailer representatives will meet to discuss next steps.
- Third violation: Online retailer will receive a written letter and will be halted from receiving WO for a period of 12 months, after which they may apply again to become an authorized retailer.

#buyonegivetWO



WO PLAY

	Brick & Mortar MAP Price	Online only MAP Price
Ball	\$12.99	\$14.99
Small Bone	\$12.99	\$14.99
Large Bone	\$16.99	\$18.99
Disc	\$16.99	\$18.99

WO WILD

	Brick & Mortar MAP Price	Online only MAP Price
Lion	\$14.99	\$16.99
Octopus	\$14.99	\$16.99
Fish	\$14.99	\$16.99
Elephant	\$14.99	\$16.99
Giraffe	\$14.99	\$16.99
Turtle	\$14.99	\$16.99

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