



CEO OF THE CHAMP GROUP

Michelle Beauchamp

PROFILE

Michelle Beauchamp

has a passion for helping others grow and unleash their inner champ.

As an Executive Director on the John Maxwell team, she is a certified coach, speaker and trainer. Michelle's 25 years in Corporate America as a Sales Leader, combined with her 10 + years as an entrepreneur, has equipped her to help others explore their strengths, improve areas of weakness and through a journey of inner discovery, transform their habits into new behaviors that enrich relationships and increase productivity.

Primary areas she strengthens are leadership, sales and communications. Whether leaders struggle with initiating difficult conversations, or teams struggle to work cohesively, Michelle is pleased to partner with individuals and companies to learn, grow and succeed.

Michelle's clients say what they love most about Michelle's training and coaching style, is her friendliness and approachability. She simplifies the content, creates a fun, learning atmosphere and they get tangible results.

Michelle has a wonderful balance of professionalism, genuineness, and passion for what she does, and I would highly recommend her for your Inclusion leadership training!

"Thank you for your presentation at our Business Connection Luncheon. You did a wonderful job being clear, concise and wisely teaching us that the need to "Reset" can be necessary and beneficial.

SANTA ANA CHAMBER

TRACY WARD
CHIEF STRATEGY
OFFICER
FORWARD TALENT
STRATEGIES

"As a participant in the Mastermind Group, I understand what motivates my team; I'm a better listener, and have been able to show them how much I care about them."

LINDA KANG
OWNER, KOREL TILES

"It was a pleasure to work with Michelle. She prepared and delivered a session on Networking/Building Relationships for our Women in Leadership Program. I would be delighted to work with Michelle again in the future."

TANIA GOODFRIED
HYUNDAI CAPITAL

LEADERSHIP FOCUS

- From Ally to Action: Another Seat at the Table
- Lead Your People & Performance through Uncertainty
- Everyone Communicates, Few Connect
- Solid Leaders Build Winning Teams
- Customer Service: Define. Build. Sustain
- Maximize your Influence and Get Results

SALES FOCUS

- Sales Ladder Sales Process: A systematic step by step process to build relationships and close business
- Network (internally and externally) to Enrich Relationships
- Prospecting to Prosperity

COMMUNICATION FOCUS

- Individual coaching to overcome challenges and sharpen ability to achieve results.
- Speak with Authority, Impact & Confidence

